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VIIIIII COMPANY PROFILE



MUST ENERGY TECHNOLOGY CO., LTD

Since 2004, MUST has been engaged in exporting products such as uninterruptible power supplies (UPS), inverters, and batteries. In 2010, MUST established a power manufacturing plant in Shenzhen, focusing on the research, development, production, and sales of UPS and inverters. In 2018, under the investment attraction initiative by the government of Chancheng District, Foshan City, MUST invested nearly 100 million RMB to establish a manufacturing base and its headquarters in the South China Power Innovation Technology Park in Foshan. MUST is a national high-tech enterprise integrating R&D, production, sales, and service. The company has a 40,000 square meter automated production plant and a 2,500 square meter R&D and sales center in Shenzhen. As a high-tech enterprise specializing in photovoltaic new energy, power management, and lithium battery storage products, MUST committed to providing efficient, stable, and environmentally friendly new energy solutions to global users.



TIME DEVELOPMENT HISTORY

2010

MUST established a power supply manufacturing plant in Shenzhen, specializing in the R&D, production, and sales of uninterruptible power supplies and inverters.



2018

Through investment invitation by the Foshan Chancheng District Government, MUST invested nearly 100 million RMB to set up its headquarters and a 20,000 square meter manufacturing base in Huanan Chuanggu Tech Park.



2023

MUST entered the capital market, contracted with several IPO coaching teams, completed its A round of financing, was recognized as a Provincial Specialized New Enterprise, and expanded to a 40,000 square meter production base.



2004 MUST bega

MUST began to engage in the export trade of uninterruptible power supplies, inverter power supplies, and storage batteries.



2021

MUST developed lithium battery PACKs and household photovoltaic storage systems to provide integrated, intelligent photovoltaic storage solutions globally.



2024

In response to the national "Belt and Road" and overseas policies, MUST established branches and offices in Poland, South Africa, Nigeria, Panama, Brazil, Colombia,



2014

MUST began to focus on household photovoltaic new energy products and registered the MUST brand globally, rapidly expanding into domestic and international markets.





CORPORATE CULTURE



Vision

Where there is sunshine, there are "MUST" products and services.



Core Values

Delivering Customer Success, Teamwork, Embracing Change, Accountability, Self-Criticism

* Value Proposition

Providing products with conscience in price and quality, helping people around the world improve their electricity environment.

Win-Win Concept

Win-win with customers, win-win with employees, win-win with suppliers.



Mission

Dedicated to the development of the clean energy sector, providing affordable, efficient, and clean green electricity for the general public, while pursuing a happy life for all employees.



COMPANY HONORS



High-Tech Enterprise
Honor Certificate



Guangdong Province SSDI SME Honor Certificate



Leading Enterprise In Niche Industry In Foshan



Guangdong Province Innovative SME Certificate



China Photovoltaic Industry
Association Membership Certificate

Corporate-level
Certificates

OVER 20+ OTHER PROVINCIAL
AND MUNICIPAL LEVEL HONORARY AWARDS



QUALITY/ENVIRONMENTAL SYSTEM CERTIFICATE









ISO 9001 Certification

ISO 14001 Certification

ISO 45001 Certification

IECQ Certification

Quality Certification

OVER 80 OTHER INVENTION PATENTS, AND THE COMPANY'S PRODUCTS HAVE PASSED A SERIES OF CERTIFICATIONS INCLUDING UL, CE, SGS, AND OTHERS.



GLOBAL SUBSIDIARIES



Poland Subsidiary



Nigeria Subsidiary



Egypt Subsidiary



Panama Subsidiary



South Africa Subsidiary



Myanmar Representative Office



BUSINESS COVERAGE

Over 70% of the world's solar photovoltaic products are exported from China, and MUST, as a company within the Chinese photovoltaic industry chain, has formed an independent product line. MUST brand has deeply embedded itself in the minds of end-users in the international market. As of 2023, the company has provided over 3 million sets of power equipment to more than 100 countries and regions globally. At the same time, the company plans to establish more overseas after-sales service centers in 2024, actively recruiting overseas talent to meet the needs of localized services. MUST is actively implementing industry standards and has registered trademarks in over 100 countries and regions globally, including MUST, MUSTSOLAR, MUSTPOWER, and MUSTENERGY, to enhance its international brand influence and competitiveness.

100+ Senior R&D Engineers

Proprietary R&D and Manufacturing



Widely recruiting overseas technical talents

Recruiting Overseas Technical Talents



Serving Customers Worldwide

Products and services have reached more than 100 countries and regions



Sales of 3 million + power supply units

Penetration into International End-User Mindshare





TALENT STRATEGY

MUST is people-oriented and customer-demand-driven, enhancing its R&D capabilities, and strengthening its innovation ability. The company has over 100 senior R&D engineers and has strengthened cooperation with universities and research institutions to closely integrate technology product development with market demand, improving its product and service capabilities.

Talent is the company's precious asset. MUST strives to create a good working environment, build mechanisms and systems that facilitate the realization of employee value, and create equal competition opportunities to fully unleash the value of its employees. The company strengthens the selection of high-quality talents, establishes a sound multi-level training system, promotes the system of technical leaders and chief experts, and unblocks the development channels for professional technical personnel.













FILLING EFFICIENT SERVICES

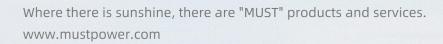
The company adheres to a customer-centric approach and continuously improves its service level. To meet customers' requirements for on-time delivery, the company strictly controls the time across various processes such as marketing, technology, production, and procurement, ensuring on-time delivery. The company regularly conducts customer satisfaction surveys, collects customer feedback, formulates rectification measures, optimizes service organization configuration, and provides high-quality pre-sales, in-sales, and after-sales services.













VIIIII OVERSEAS MARKETS

MUST ENERGY has always adhered to its internationalization strategy, leveraging the rapid growth of the country's export trade. In 2023, the company's annual overseas sales of photovoltaic equipment exceeded 350,000 units, and it has established subsidiaries or representative offices in Poland, South Africa, Nigeria, Panama, Brazil, Colombia, and the UAE. Meanwhile, it has established in-depth cooperative relationships with distributor partners in Egypt, Zimbabwe, Dubai, Myanmar, and Venezuela. The MUST brand ranks among the top three in market share in Lebanon and Zimbabwe.

Subsidiaries/ Representative Offices:

Poland, South Africa, Panama Nigeria, Egypt, Myanmar

Partnerships:

Zimbabwe, UAE, Brazil Colombia, Venezuela, Lebanon Kenya, Mexico



www.mustpower.com



MUST - New Energy Solutions









POWER COVERAGE: 300W-25KW

PHOTOVOLTAIC OFF-GRID/ GRID-TIED HYBRID INVERTERS

THE MUST INVERTERS ARE CATEGORIZED BY MODEL INTO THE FOLLOWING SERIES: P SERIES: OFF-GRID INVERTERS, WITHOUT BUILT-IN PV CONTROLLER PV SERIES: OFF-GRID INVERTERS, WITH BUILT-IN PV CONTROLLER DH SERIES: OFF-GRID/GRID-TIED HYBRID ALL-IN-ONE INVERTERS PM SERIES: MICRO-INVERTERS, COMPLIANT WITH EUROPEAN STANDARDS, IP67 DESIGN, SMART CONTROL, SUITABLE FOR BALCONY ENERGY STORAGE BY POWER RANGE, THERE ARE:SINGLE-UNIT 300W-12KW HOME INVERTERS SINGLE-UNIT 800W-25KW COMMERCIAL INVERTERS THIS WIDE RANGE OF INVERTER MODELS CAN MEET THE DIVERSE APPLICATION NEEDS OF CUSTOMERS WORLDWIDE, SUPPORTING BOTH 110V AND 220V POWER GRID ENVIRONMENTS.





POWER COVERAGE: 1000-6000W

PHOTOVOLTAIC ENERGY STORAGE SYSTEM

THE MUST PHOTOVOLTAIC ENERGY STORAGE SYSTEM IS CATEGORIZED BY APPLICATION SCENARIO INTO PORTABLE POWER SUPPLIES OF 1-3KW (OUTDOOR/HOME/OFFICE) AND MOVABLE OR STACKABLE ENERGY STORAGE SYSTEMS OF 1-6KW (HOME/COMMERCIAL). THIS SYSTEM USES LITHIUM IRON PHOSPHATE BATTERY STORAGE AND SUPPORTS GRID POWER AND SOLAR CHARGING.







Where there is sunshine, there are "MUST" products and services. www.mustpower.com

Power coverage: 600Wh-45kWh

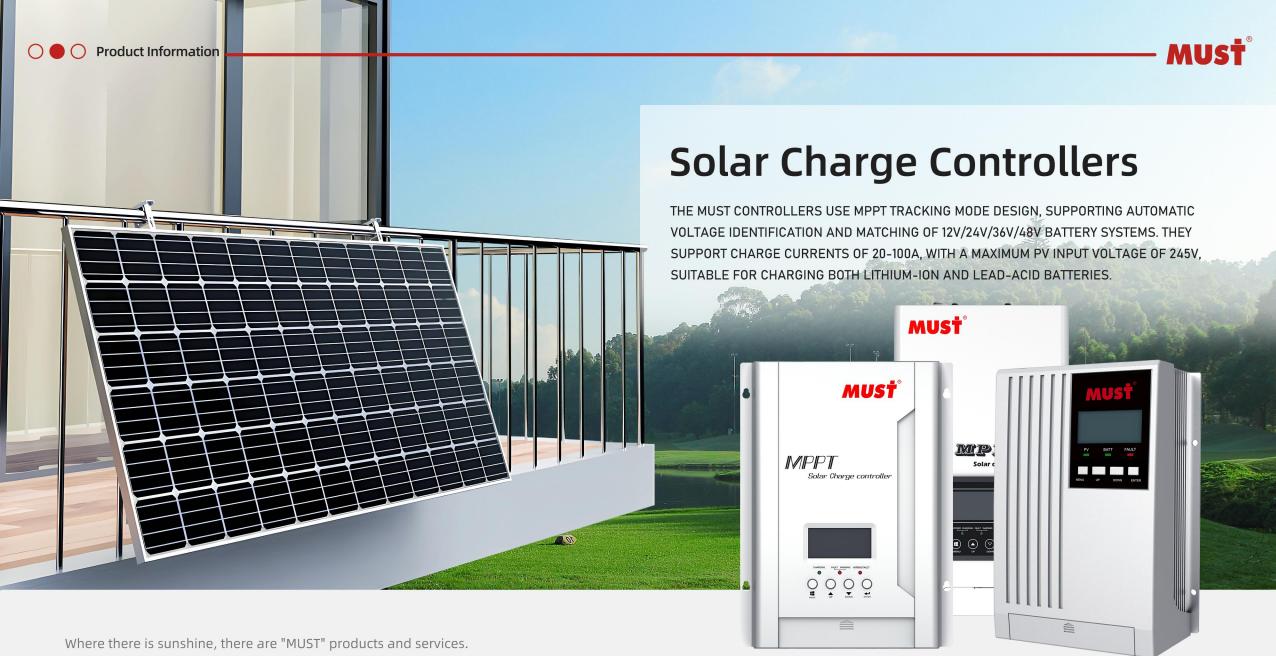
Lithium Batteries

MUST LITHIUM BATTERIES ARE CATEGORIZED BY MODEL INTO THE LP15 SERIES (CAN REPLACE LEAD-ACID BATTERIES), THE LP16 SERIES (THREE INSTALLATION MODES: WALL-MOUNTED/STACKED/RACK-MOUNTED), THE LP19 SERIES (MOBILE AND STACKABLE), THE LP20/LP21 SERIES (MOVABLE), AND THE LP28/LP30 SERIES (COMPLIANT WITH IP65 EUROPEAN STANDARDS). ALL MODELS USE HIGH-QUALITY LITHIUM IRON PHOSPHATE CELLS, WITH A SERVICE LIFE OF \$\infty\$ 60000 CYCLES (@80%DOD, 25°C), AND BUILT-IN BMS MANAGEMENT SYSTEM.





>> UPS FAMILY



www.mustpower.com



FACTORY VIEW



















WILLIAM GLOBAL EXHIBITIONS



POLAND EXHIBITION



























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SOUTH AFRICA EXHIBITION

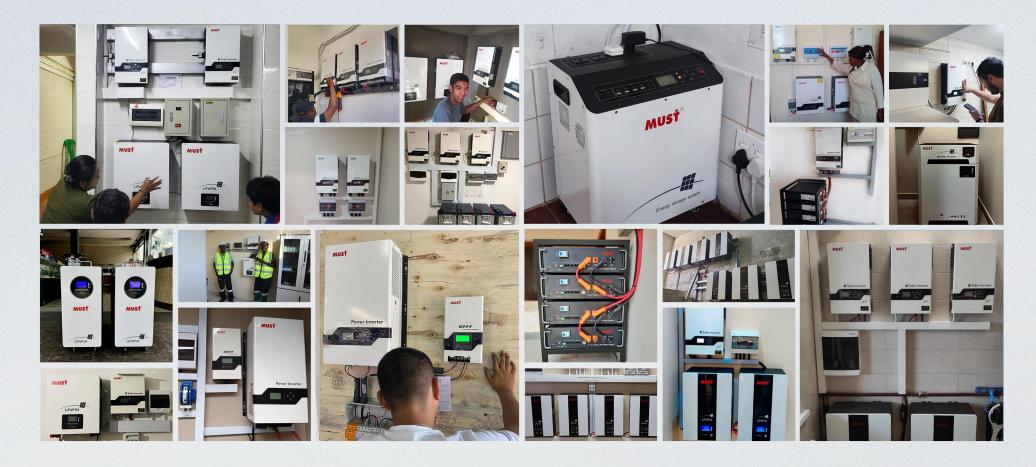
MUST

TEAM ACTIVITIES





CUSTOMER CASES





Helpful (55)

Helpful

Helpful (37)



TIME TESTIMONIALS

We're committed to doing even better in the future.





VALUE PROPOSITION

MUST's mission is to provide high-quality and affordable products, committed to improving the global power environment and creating a more sustainable and eco-friendly future for humanity.



WECHAT
OFFICIAL ACCOUNTS



WECHAT
VIDEO CHANNELS



Marketing Headquarters:

18F, Taibang Technology Building, High-tech South 4th Road, Yuehai Street, Nanshan District, Shenzhen, Guangdong Province

Corporate Headquarters:

Building 8, Huanan Innovation Valley, No.115 Zhangcha 1st Road, Chancheng District, Foshan, Guangdong Province